



Consultant profile

Tobias Schütte

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Name	Tobias-Christian Schütte
Year of birth	1976
Nationality	German
Academic qualification	Diplom-Kaufmann (German degree in business administration)
Occupation	Management / organisational consultant, facilitator

Areas of expertise

- Strategy development and implementation
- Business model development
- Change management
- Restructuring
- Reorganisation
- Business process management
- Leadership training and development
- Project management
- Mission statement and values development
- Designing and facilitating workshops, strategy meetings and team meetings

Projects (selection)

- Designing and supporting the implementation of a strategic realignment at an SME with 300 employees
- Designing and implementing a divisional strategy for logistics
- Process support and change management during restructuring at a subsidiary of an international corporate group
- Portfolio rationalisation and business area development at a medium-sized service company
- Business area development at an owner-managed building services company
- Designing and facilitating business model innovation workshops at an innovation incubator
- Various seminars on business model innovation
- Reorganising the commercial department of a recycling company
- Introducing company-wide business process management at a medium-sized waste management company
- Business process optimisation in client services at a medium-sized service company

- Leadership training at various academies
- Values and mission statement development at a subsidiary of a family-owned group

Guiding thought

"When making decisions that set the future direction, the question is not what it costs to have a discussion, but what it costs not to have one."

References

ALBA Group, Berliner Stadtreinigungsbetriebe, RAPIRO Haustechnik, GSE Protect, Berlin Recycling, HAW, Universität Lüneburg, GENT Bau, Akademie Dr. Obladen, Bund Deutscher Entsorger, and many others.

Education and training

- Studies of economics (Oldenburg, Hannover)
- Studies for a Master of Business Administration in Change Management (Berlin)
- Change Management, ComTeam
- Teambuilding, Hannerfeldt, Berlin
- Systemic coaching and systemic organisational constellations, Sustainum, Berlin

Working languages

- English / German