



Consultant profile

Andrea Plötz

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Name	Andrea Plötz
Year of birth	1969
Nationality	German
Occupation	Systemic business coach, facilitator, trainer

Areas of expertise

- Communication training
- Team development & team coaching
- Conflict management
- Systemic organisational development and consulting
- Leadership training and development
- Media training
- Intercultural Training
- Individual coaching

Education, further training and specialisms

- Systemic business coach (systemic approaches, team development, communication training, conflict management, stress prevention), 11I3 Institut, Munich
- Nonviolent Communication, NVC, Nashville
- Team development & team coaching, 11I3 Institut, Munich
- Intercultural skills: several years spent abroad in North, Central and South America and Australia
- Human Holographics, Otto Richter, Freiburg

Guiding thought

"When making decisions that set the future direction, the question is not what it costs to have a discussion, but what it costs not to have one."

Activities

- Team development & team coaching: recognising strengths, developing unused potential, resolving conflicts, exploring underlying needs, encouraging mutual appreciation, communication and feedback training, setting team rules, clarifying mission, vision and objectives, and clarifying structure and responsibilities
- Systemic coaching: solution-focused group coaching, individual coaching and international / intercultural coaching
- Communication training: constructive communication, Nonviolent Communication
- Media training: preparing for media appearances and developing key messages for TV, corporate image films and radio

References

- HypoVereinsbank UniCredit Group
- Webasto
- BMW Group
- TuS Bad Aibling Basketball, Bundesliga
- Agentur für Arbeit, Nürnberg
- Magdeburger Verkehrsbetriebe
- Deutsches Rotes Kreuz Bundesverband
- PRO 7
- Agentur für Arbeit, Nürnberg

Working languages

- German / English / Spanish (limited)